Navy Marine Corps Intranet Small Business Program

NMCI
INFORMATION
STRIKE
FORCE

Presented by Gwen Johnson

EDS Small Business Advocate

Commitment

Solicitation

- Maximize small business participation

  - basis of achievement, contract value

  - mandated requirement of 35%

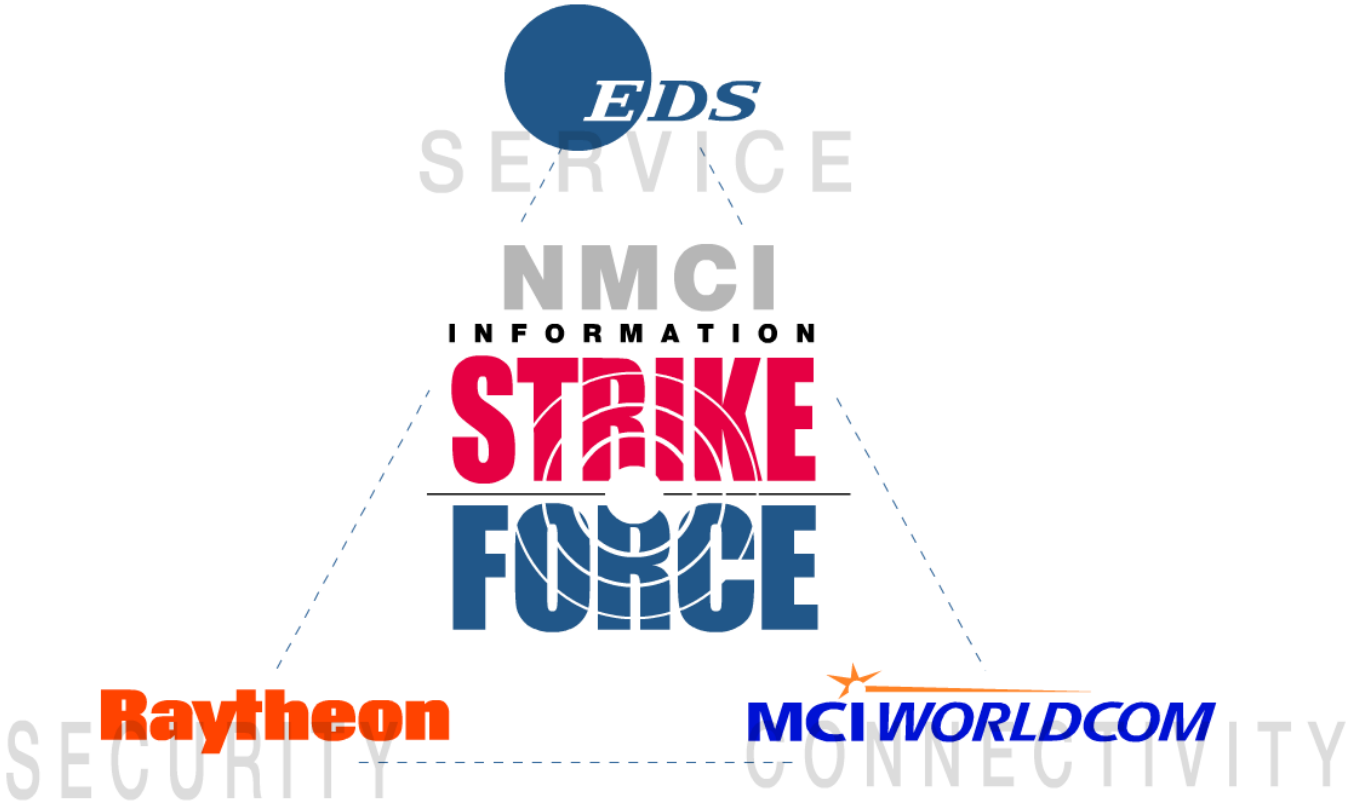
- Integration of existing SB providers

Commitment

Information Strike Force Contract

- 40% Contract value to small businesses
  - 5% Small disadvantaged businesses
  - 5% Women-owned small businesses
  - 1.5% HUBZone small businesses
- Preference for existing SB providers

Information Strike Force



Supported by Microsoft, Dell, Cisco, WAM!NET, small businesses

Small Business Participation

Name	Business Size	Service
Abbtech Staffing Services	WOSB	Transition, Network Operations, Help Desk
Access Systems	WOSDB	Help Desk Support
ACS	SB	Hardware/Software Services
Aquidneck Mgmt. Assoc.	SB	Network Operations, Desk-Side Support
AERA	SB	Transition, Network Ops., Desk-Side Support
Capstone Corporation	SDB	Transition, Network Operations
CTS	WOSB	Transition, Base Infrastructure Support
Dataline	WOSDB, 8(a)	Transition, Base Infrastructure Support
DTSI	SDB	Help Desk Support, Training
EDIT	WOSB	Training

Small Business Participation

Name	Business Size	Service
ESC	SB	Desk-Side Support
GLS Associates	SDB	Desk-Side Support
IMSI	WOSDB, 8(a)	Information Security
The MIL Corporation	SDB, 8(a)	Base Infrastructure Support
MILVETs	HUBZone SDB	Information Security
Multimax	SDB, 8(a)	Base Infrastructure Support
PEC	SB	Network Ops
Precise Systems Support	WOSB	Transition, Base Infrastructure
SIR	SB	Help Desk Support, Training
WAM!NET	SB	BAN/MAN
Wilson Scientific	WOSB	Information Security
York Telecom	SDB, 8(a)	Video Teleconferencing

Implementation

- Small business office with a SB advocate reporting directly to the Program Executive
- Outreach
- Strategic procurements – set asides
- Lower tier subcontracting initiatives
- Maximum utilization of incumbent small businesses (prime or sub)

Subcontractor Process

- Team (including Proteges)
- Existing Navy/Marine Corps small business providers
- NMCI Small Business web site

NMCI opportunities: Gwen Johnson, SB Advocate, @ (703) 736-4013 (www.eds.com/nmci)
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